



Procurement and Contract Management

Visibility to improve end-to-end procurement cycles.

Procurement teams control spending and support operations with timely acquisition of quality goods and services. Improving effectiveness around this strategic function leads to cost reduction, risk mitigation, and better purchasing decisions.

Organizations that centralize and automate procurement processes, including purchasing and supplier communication, can be more strategic in their sourcing and negotiations. Yet procurement and contracting teams are often forced to rely on manual processes, spreadsheets, and siloed systems—which translates to long lead times and higher costs.

Improve performance while saving time.

With the Appian platform, organizations can proactively manage all aspects of the procurement and contract management lifecycle.

Improve payments and card operations management with:

- **Achieve a unified view** of contracts, suppliers, purchase history, and projects.
- **Orchestrate complex processes**, tasks, and approvals between all stakeholders involved in procurement and contracting.
- **Provide real-time reporting** and monitoring across the end-to-end procurement activities to improve decision making.
- **Extend and connect** enterprise systems and data across the organization.

Focus.

Take an automated approach to effectively manage procurement and contracting.

- Improve purchasing decisions and negotiations with visibility across suppliers and contracts.
- Better manage supplier relationships and vendor selection with improved insight and communication.
- Automate the end-to-end procurement and contracting lifecycle to save time and money.
- Reduce the time between RFP initiation, vendor selection, and contract execution.

Improve supplier management from on-boarding to performance measurement.

Reduce sourcing cycle times with streamlined procurement workflow.

Enhance negotiations with better traceability and visibility across contracts.

Save time and money by automating procurement and contracting processes.

Take control.

Using Appian, you can quickly build, deploy, and scale new applications, including:

- Employee and Contractor On-Boarding.
- Human Resource Management.
- Internal Help Desk.
- IT Asset Lifecycle Management.
- Merger and Acquisitions.
- Order Management.
- PMO Management.
- Revenue Recognition.
- Vendor/Supplier Relations Management.

Prepare for the future.

Exceptional procurement and contract management leads to stronger business relationships—and in turn, business growth and impact.

It takes speed and power to transform procurement. The Appian AI-Powered Process Platform provides both.

With Appian, organizations can build web and mobile apps faster, run them on Appian cloud, and manage complex processes end-to-end, without limitations.

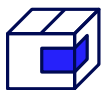
Transform procurement and contracting with Appian.



Solution improves efficiency and reduces cost for the end-to-end contract lifecycle, with 14,000 contracts awarded in the first 10 months of deployment.



Solution allows the supply chain group to improve contract negotiations and renewals by better tracking providers and usage trends.



Mobile application for field sales increased their new contracts by 50% and allows for 77% of new contracts to be on-boarded in 1 day.



Solution handles end-to-end procurement, processing more than \$1.7 billion in contracts, covering over 36,000 requirements and actions.

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Appian is a software company that automates business processes. The Appian AI-Powered Process Platform includes everything you need to design, automate, and optimize even the most complex processes, from start to finish. The world's most innovative organizations trust Appian to improve their workflows, unify data, and optimize operations—resulting in better growth and superior customer experiences. For more information, visit appian.com. [Nasdaq: APPN]