appian

Modernize Government Acquisition

Accelerate acquisitions to meet your mission.

Government contracting is critical to any agency mission, but acquisition professionals can be hindered by forces outside their control. Outdated and inefficient systems, overwhelming amounts of structured data, input from disparate sources, limited process control, and inadequate visibility can all slow down the acquisition process.
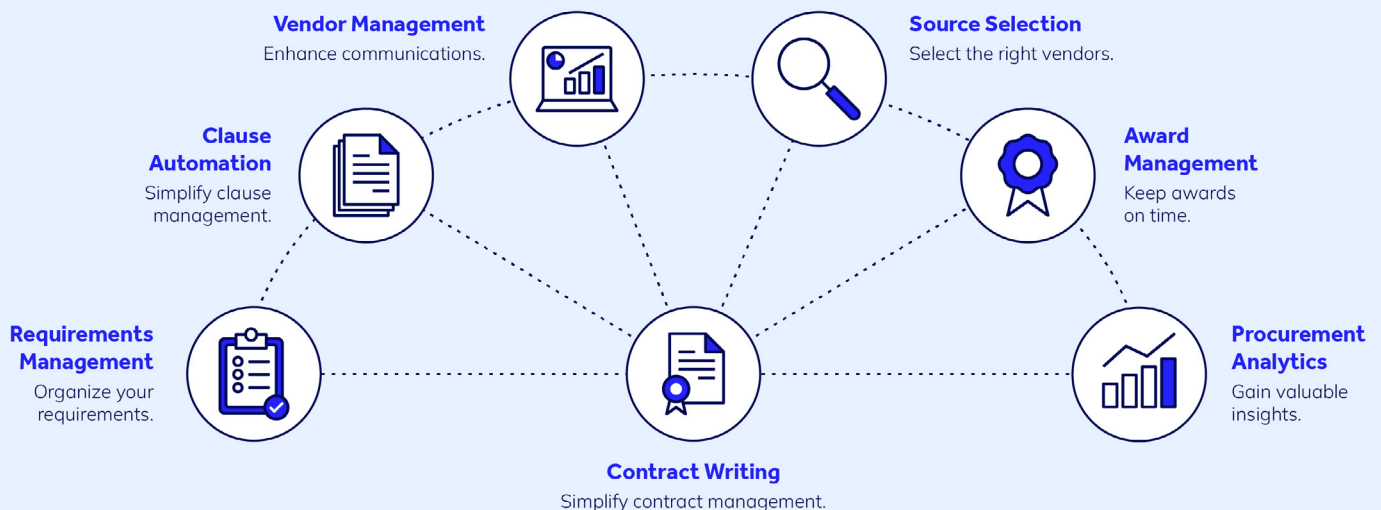
The only modern, low-code procurement solution.

Appian Government Acquisition solutions dramatically improve process efficiency throughout the acquisition lifecycle. Built on the Appian Platform, the solutions combine the benefits of prebuilt applications with the agility of a low-code development environment.

These modular solutions offer agencies a FAR compliant, FedRAMP-secure platform for end-to-end visibility into the acquisition process paired with industry-leading workflow capabilities. Appian's data fabric unifies once-siloed systems and provides actionable insights that reduce procurement action lead time (PALT).

- Achieve **fast time to value** with the flexibility to adapt and extend applications using Appian's low-code design capabilities.

- **Unify your data**, eliminating swivel-chairing between systems and improving collaboration.

- Leverage **built-in automation** technology fueled by artificial intelligence (AI), including robotic process automation (RPA), machine learning (ML), and intelligent document processing (IDP) to minimize errors and manual effort and increase efficiency.

- Reduce training time and **increase adoption** and ease-of-use with a modern, intuitive, mobile-ready user interface.

- Gain insights for **data-driven decision making** with automated reporting and analytics.

Appian acquisition applications can be fully integrated to provide a complete end-to-end solution. They can also be implemented as standalone solutions.

Vendor Management
Enhance communications.

Source Selection
Select the right vendors.

Clause Automation
Simplify clause management.

Award Management
Keep awards on time.

Requirements Management
Organize your requirements.

Procurement Analytics
Gain valuable insights.

Contract Writing
Simplify contract management.

Requirements Management

Shorten the requirements development phase with a streamlined process flow and cross-team collaboration.

- Automate requirements gathering based on federal regulations and agency policy.
- Automate document creation, filing, collaboration, and approval.
- Leverage Appian RPA and AI to accelerate the delivery of goods and services.

Vendor Management

Effectively manage communications between contracting, the program office, and the vendor community.

- Post opportunities and communicate with vendors using the power of generative AI.
- Automate document management to verify which documents are needed from vendors.
- Interact with vendors and collaborate with other contracting personnel to securely share documents.

Source Selection

Accelerate acquisition decisions by evaluating vendor quotes and proposals with ease, efficiency, and visibility.

- Manage source selection processes and data with compliance, consistency, security, and reliability.
- Improve source selection with process automation.
- Reduce the risk of a protested decision through greater oversight.

Clause Automation

Deliver the right clauses and provisions at the right time for solicitations, awards, orders, amendments, and modifications.

- Use AI to intelligently suggest clauses.
- Ensure the most up-to-date clause language from authoritative government sources.
- Maintain clause standardization and policy logic.
- Present agency-specific regulations alongside FAR clauses.

Contract Writing

Automate solicitation and award creation.

- Efficiently create, refine, and generate solicitations, amendments, awards, and modifications.
- Manage and organize contract line items, funding, and documents.
- Quickly generate contract documents auto-populated with relevant data, including pre-configured Federal Standard Form Templates.

Award Management

Reduce costs and increase program effectiveness with improved award transparency and milestone tracking.

- Manage all contract award processes, activities, and data in a compliant, consistent, and reportable way.
- Ensure timely completion of all contract deliverables and avoid temporary bridge contracts with automated alerts.
- Save time, reduce costs, and improve program outcomes with a unified view of acquisition, program, and financial data.

Procurement Analytics

Unlock new insights from your procurement data to improve resource utilization and reduce procurement cycle time.

- Proactively manage spending.
- Improve data visibility and reporting.
- Make data-driven decisions to optimize procurement.

Realize immediate value with Appian Government Acquisition solutions.

Learn more at appian.com/acquisition. Contact us at info@appian.com.