Appian Requirements Management for State and Local Government

Accelerate government purchases and reduce lead times.

- Automate the gathering of requirements based on state and local regulations and policies.

- Optimize processes and reduce procurement cycle times.

- Automate document creation, filing, collaboration, and approval.

- Improve collaboration between program teams and procurement officers.

- Create, configure, and complete requirement checklist items.

- Track all requirements as they progress through procurement phases.

When government organizations aren't able to accurately plan, purchase, track, and deploy the resources they need to accomplish their missions, they risk wasting substantial amounts of taxpayer dollars on delayed procurements. Procurement delays might then interrupt the delivery of critical services and goods.

Appian gives state and local government contracting offices a new way to modernize their procurement systems. Government departments and agencies can quickly configure Appian Requirements Management to address their specific needs, rather than rely on inefficient emails, shared drives, and spreadsheets. The solution improves how procurement and program teams collaborate when defining, reviewing, and finalizing procurement requirements and strategies. It accelerates and increases the value of government purchases through high-quality requirements packages.

Fewer revisions equals more time back.

Appian Requirements Management guides program staff through the requirements process. As a result, procurement packages need fewer revisions and are immediately actionable by the procurement team. The solution ensures that requirements fully comply with organization policies and that the correct procurement group receives the package as soon as it's submitted. Guidance through the steps, documents, and approvals needed for procurement requirements ensures on-time delivery.

Collaborate and plan effectively.

Procurement staff collaborate on the requirements package to ensure team members complete all tasks, checklists, and approvals in a timely manner. Appian Requirements Management provides status updates, alerts, and reports on how long each step is taking. Staff can quickly create documents and forms with the document management framework included in the solution. Appian Requirements Management records each step in the procurement process and tracks for inefficiencies, to help organizations better forecast procurement throughput and workload requirements for meeting program needs.

Take advantage of unified dashboards for disparate teams.

Appian Requirements Management improves program outcomes with a unified view of procurement, program, and financial data—all in an intuitive dashboard. Users can view documents, tasks, correspondence, and metrics from one place, eliminating the need to open multiple applications and windows. Defined business roles and workflows ensure that staff perform their actions in a consistent manner and only access the items they have permission to view. Managers can track department performance, monitor all procurement activities, and prioritize or reassign projects based on backlog and workload, supported by real-time reporting and analytics.

Key Features:

- Intelligent requirements gathering based on state and local regulations and policies.

- Automated document creation, filing, collaboration, and approvals.

- Ability to leverage Appian robotic process automation (RPA) and artificial intelligence (AI) to accelerate the delivery of goods and services.

- Integration with legacy systems without having to move data.

Appian Requirements Management can be implemented standalone or as part of the integrated Appian Government eProcurement solution suite.

Requirements Management	Evaluation Management	Terms & Conditions Automation	Contract Management	Vendor Management
Organize your requirements.	Select the right vendors.	Simplify terms and conditions.	Plan, track, and manage contracts.	Enhance communications.

Stop moving data and start using zero-code integrations.

The Appian platform allows departments and agencies to leverage current IT investments and extend the capabilities of their legacy systems. With Appian, organizations can leave their data where it belongs. The platform allows customers to tap into any data repository without forcing the import of data into the application environment. Appian provides no-code integration with databases, web services, and applications such as DocuSign, Office 365, SharePoint, Oracle, and SAP.

Powerful integration and continuous improvement.

Procurement systems shouldn't operate in silos. Requirements management solutions should fully integrate with the systems in place to manage evaluations, terms and conditions, contracts, and vendors. Appian easily integrates with legacy environments and unifies processes, people, documents, security, and data into a single solution, so there's no need to "rip and replace" existing systems or migrate data.

Appian applications and workflows combine the best aspects of commercial off-the-shelf solutions and custom development. The applications are easy to configure and integrate with legacy systems, using technologies such as RPA, intelligent document processing, and AI for seamless data access and workflow optimization.

Regular release updates to the application incorporate feedback from customers, partners, and prospects, whose input ensures product capabilities always meet or exceed market needs. Additionally, Appian incorporates platform

updates into all existing solutions, reducing technical debt and adding a "future-proof" element to any Appian Government eProcurement investment.

Applications built for government.

With Appian, government departments and agencies can deploy secure, scalable, easy-to-use applications in the cloud, on-premises, or in a hybrid environment with complete mobile and offline capabilities.

The Appian Low-Code Platform has extensive security infrastructure, and its architecture complies fully with US federal standards and certifications, including FISMA, FedRAMP, HIPAA, SOC 2, and SOC 3. Infrastructure options include a FedRAMP-authorized aloud, fully managed IL4 and IL5 services, MilCloud, AWS GovCloud, and Microsoft Azure. Organizations can safely choose where to deploy applications without limiting functionality and flexibility or compromising regulatory compliance.

About Appian.

Appian is the unified platform for change. We accelerate customers' organizations and businesses by discovering, designing, and automating their most important processes. The Appian Low-Code Platform combines the key capabilities needed to get work done faster, Process Mining + Workflow + Automation, in a unified low-code platform. More than 200 government departments and agencies trust Appian and our open, enterprise-grade platform. For more information, visit **appian.com/government**.