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Appian Vendor Management for State and Local Government

Break down silos between government procurement and vendors with connected, automated, end-to-end procurement workflows.

Appian Vendor Management for State and Local Government offers:

- A centralized web portal for vendors and procurement.

- An intuitive interface.

- A secure way to share large, complex documents and data.

- Automated intelligent document management.

Communicating with vendors has historically been a manual and cumbersome process for the government. Both parties are underserved by current technologies, and the way they interact is continuously evolving as regulations and best practices change. The government requires a single system that is built to keep up with procurement regulation and innovation.

Appian Vendor Management offers a solution. The Vendor Management application breaks down silos between government procurement offices and the vendor community, enabling secure data sharing, communication transparency, and an optimized procurement process. Built on the unified Appian Low-Code Platform, Vendor Management integrates and augments existing systems without costly migration or replacement efforts. Automating manual processes end to end speeds workflows, reduces errors and lead time, and frees up employees to focus on strategic tasks.

Transparency, simplified.

Appian Vendor Management was built with both vendors and procurement personnel in mind, allowing them to easily communicate through the application's messaging feature.

No more lost or undeliverable emails.
No more errors uploading files.
No more concerns about security.

Procurement documents are complex enough—sharing them shouldn't be. The document management features within Vendor Management ensure parties can easily and securely share all required documentation. The system automatically validates whether all required documents have been provided, which reduces delays and ensures the process runs smoothly.

Streamline the procurement process.

Having a centralized view of a procurement opportunity allows users to view structured data, unstructured data, and the status of an opportunity all in one place. Managing and monitoring opportunities in disparate locations slows everything down. With a centralized, intuitive interface, Appian ensures vendors have quick and easy access to the data they need to effectively respond to an opportunity.
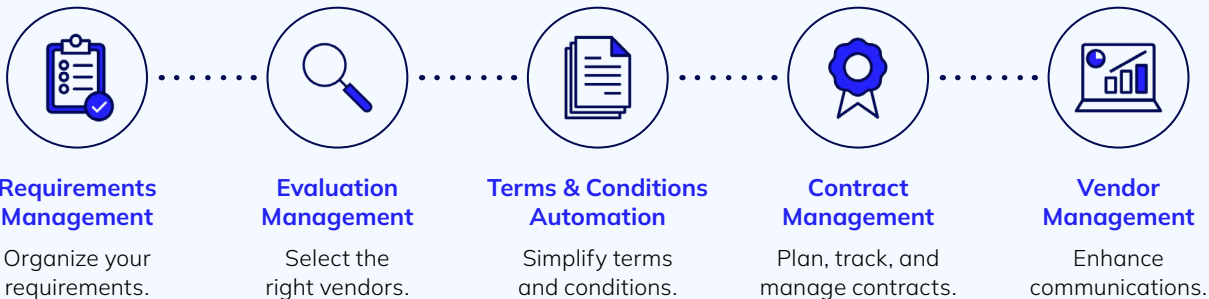
Improve participation, increase vendor diversity.

Increasing the pool of vendors that participate in an opportunity improves results. A modern and efficient system should encourage more interaction and participation from vendors, and an online vendor portal should be intuitive to navigate. Appian Vendor Management provides just that, offering a fair and transparent way to communicate with vendors and improve outcomes. Eliminating issues that deter participation results in increased competition and better procurement outcomes.

Continuous improvement, future-proof.

Regular release updates to the application are informed by feedback from customers, partners, and prospects, whose input ensures product capabilities always meet or exceed market needs. Additionally, updates to the Appian platform are incorporated into all existing solutions, reducing technical debt and adding a "future-proof" element to any Appian Government eProcurement investment.

Appian Vendor Management can be implemented standalone or as part of the integrated Appian Government eProcurement solution suite.

Requirements Management
Organize your requirements.

Evaluation Management
Select the right vendors.

Terms & Conditions Automation
Simplify terms and conditions.

Contract Management
Plan, track, and manage contracts.

Vendor Management
Enhance communications.

Key features:

- **Centralized view** of each opportunity to access data and monitor status.

- **Configurable task management** to create and maintain tasks, timelines, and required actions, all from one place.

- **Automated document management** to verify which documents are needed from vendors for a given opportunity.

- **Messaging system** that allows vendors and procurement personnel to communicate with each other and securely share documents.

Why Appian Vendor Management?

- **Modern**, consumer-grade user interface.
- **One-stop shop** for all things vendor management.
- **Increased participation** with lower barriers to entry.
- **Significant time savings** from automated processes.
- **Simplified integrations** for real-time data views.

Powerful integration and automation.

Vendor management systems cannot function in silos. They must fully integrate with procurement capabilities, including requirements management, evaluation management, and contract management. Appian easily integrates with your legacy environments and unifies processes, people, documents, security, and data into a single solution—so there's no need to "rip and replace" existing systems.

Appian applications and workflows combine the best aspects of commercial off-the-shelf solutions and custom development. They're easy to customize and integrate with legacy systems, and they come with technologies such as robotic process automation (RPA), intelligent document processing (IDP), and artificial intelligence (AI) for secure data storage and seamless data access.

Applications built for government.

With Appian, government departments and agencies can deploy secure, scalable, easy-to-use applications in the cloud, on-premises, or in a hybrid environment with full mobile and offline capabilities.

The Appian platform has extensive security infrastructure, and its architecture complies fully with US federal standards and certifications, including FISMA, FedRAMP, HIPAA, SOC 2, and SOC 3. Infrastructure options include a FedRAMP-authorized cloud, fully managed IL4 and IL5 services, MilCloud, AWS GovCloud, and Microsoft Azure. Organizations can safely choose where to deploy applications without limiting functionality and flexibility or compromising regulatory compliance.