



Appian eProcurement for State and Local Government

Manage the full procurement process in a complete, compliant, and consistent way—all in a unified suite.

Government procurement is complex, high-stakes, time-sensitive—and too important to be left to inefficient systems like email, spreadsheets, and shared drives. And you know better than anyone that the majority of today's procurement technology offerings have not kept up with the pace of change.

Most eProcurement systems on the market can't adapt as technology evolves. They are challenging to update, quickly becoming difficult to use and ultimately obsolete. Users are frustrated, hampered by slow decision-making and the burden of bureaucracy, despite having invested in technology that was supposed to help.

The only modern, low-code procurement solution.

Appian eProcurement solutions unify and automate the end-to-end procurement process. Built on the Appian Platform using low-code tools, they are easily configurable to your program's unique requirements.

- Achieve fast time to value with the flexibility to adapt and extend applications using Appian's low-code design capabilities.
- Unify your data, eliminating swivel-chairing between systems and improving collaboration.
- Leverage built-in automation technology fueled by artificial intelligence (AI), including robotic process automation (RPA), machine learning (ML), and intelligent document processing (IDP) to minimize errors and manual effort and increase efficiency.
- Reduce training time and increase adoption and ease-of-use with a modern, intuitive, mobile-ready user interface.
- Gain insights for data-driven decision-making with automated reporting and analytics.

Appian eProcurement solutions fully integrate with one another as a seamless suite or can be implemented as standalone solutions. They also integrate with any of your existing systems, so you can roll them out incrementally without needing to rip-and-replace everything.



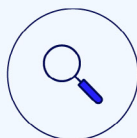
Requirements Management

Organize your requirements.



Vendor Management

Enhance communications.



Evaluation Management

Select the right vendors.



Terms & Conditions Automation

Simplify terms and conditions.



Contract Management

Plan, track, and manage contracts.



Procurement Analytics

Unlock procurement insights.

Requirements Management

Shorten the requirements development phase with a streamlined process flow and cross-team task and document collaboration.

- Automate requirements gathering based on state and local regulations and policies.
- Automate document creation, filing, collaboration, and approval.
- Leverage AI and RPA to accelerate the delivery of goods and services.

Vendor Management

Break down communication silos between government procurement offices and vendors.

- Post opportunities and communicate with vendors using the power of generative AI.
- Automate document management to verify which documents are needed from vendors for a given opportunity.
- Interact with vendors and collaborate with other contracting personnel to securely share documents.

Evaluation Management

Make timely, defensible procurement decisions with greater oversight.

- Reduce time spent on tasks such as document creation and evaluations.
- Track and manage the process in real time.
- Ensure adherence to evaluation processes.
- Maximize security for sensitive documents.

Terms & Conditions Automation

Select terms and conditions with greater speed, ease, and accuracy.

- Access up-to-date, authoritative terms and conditions from a centralized dashboard, based on configurable business rules and streamlined by automation.
- Maintain terms and conditions standardization and policy logic.

- Present department-specific regulations alongside state or local terms and conditions.
- Validate terms and conditions automatically and flag items for contracting review.

Contract Management

Proactively manage funding, spending, contract dates, and other activities.

- Quickly identify periods of performance, know when contracts are set to expire, and prioritize accordingly.
- Eliminate the need for expensive single-source extensions to contracts.
- Reduce costs and improve program performance by eliminating missed option exercise periods.
- Use automation to increase productivity, allowing procurement and program staff to focus on higher value-add activities.
- Improve collaboration between procurement teams and program and policy staff.
- Increase the number of clean audit results and reduce non-compliance findings.

Procurement Analytics

Unlock new insights from your procurement data to improve resource utilization and reduce procurement cycle time.

- Proactively manage spending.
- Improve data visibility and reporting.
- Make data-driven decisions to optimize procurement.

More than 200 government departments and agencies trust Appian and our open, enterprise-grade platform.

Unify and automate all aspects of the procurement process to meet your mission. Learn more at appian.com/eProcurement.