

# Appian Terms & Conditions Automation for State and Local Government

# Select contract terms and conditions with greater speed, ease, and accuracy.

- Modern automation, workflow, and integration capabilities.
- Automated terms and conditions selection, audits, and validation for greater accuracy.
- Ease of use through wizards and centralized, intuitive interfaces.
- Flexible integration of department- and agencyspecific supplements.

Accurate selection of the terms and conditions for solicitations and contracts is paramount to the government's ability to confidently buy goods and services and appropriately enforce contract delivery. But too many government procurement offices rely on manual processes, such as repurposing terms and conditions from previous contracts, as well as inadequate templates and contractwriting systems with limited logic. This adds time and effort to tasks and leaves too much room for human error.

Appian streamlines, standardizes, and secures the process, enabling consistent, accurate application of terms and conditions while mitigating risk and maximizing efficiency. With Appian Terms & Conditions Automation, users access up-to-date, department- and agency-specific terms and conditions from a centralized dashboard, based on configurable business rules and streamlined by automation.

#### A low-code solution for state and local government.

Appian Terms & Conditions Automation guides employees in government procurement offices to the right terms and conditions for solicitations, contracts, orders, amendments, and modifications.

Built on the unified Appian Low-Code Platform, the solution is informed by over two decades of experience working with government procurement organizations. Equipped with automation, workflow, and integration capabilities, Appian Terms & Conditions Automation gives procurement offices the ability to:

- Ensure the most up-to-date language from authoritative government sources.
- Maintain terms-and-conditions standardization and policy logic.
- Present centralized department- and agencyspecific regulations.
- Leverage advanced capabilities like robotic process automation (RPA) and artificial intelligence (AI) when needed.

Through a centralized, intuitive user interface, users connect to terms and conditions from a trusted source. Automatic updates ensure that contracting offices have the most recent terms and conditions available, without manual cross-referencing. Automatic selection eliminates guesswork and increases precision. More precise terms and conditions recommendations, audits, and validation ensure that contracting teams experience fewer reviews and errors when completing tasks.

Appian Terms & Conditions Automation eliminates the need to open multiple applications and windows. Pre-defined business roles and workflows ensure that staff perform their actions in a consistent manner and only access the items they have permission to view.

Appian Terms & Conditions Automation can be implemented standalone or as part of the integrated Appian Government eProcurement solution suite.



## Powerful integration and continuous improvement.

Procurement systems shouldn't operate in silos. Terms and conditions solutions should fully integrate with the systems an organization has in place for managing requirements, vendors, evaluations, and contracts. Appian integrates with legacy environments and unifies processes, people, documents, security, and data into a single solution, so there's no need to "rip and replace" existing systems or migrate data.

Appian applications and workflows combine the best aspects of commercial off-the-shelf solutions and custom development. Apps are easy to configure and integrate with legacy systems, using technologies such as RPA, intelligent document processing, and artificial intelligence for seamless data access and workflow optimization.

Regular release updates to the application incorporate feedback from customers, partners, and prospects, whose input ensures product capabilities always meet or exceed market needs. Additionally, Appian incorporates platform updates into all existing solutions, reducing technical debt and adding a "future-proof" element to any Appian Government eProcurement investment.

## Applications built for government.

With Appian, government departments and agencies can deploy secure, scalable, easy-to-use applications in the cloud, on-premises, or in a hybrid environment with full mobile and offline capabilities. Government employees can manage terms and conditions from any location.

The Appian platform has extensive security infrastructure, and its architecture complies fully with US federal standards and certifications, including FISMA, FedRAMP, HIPAA, SOC 2, and SOC 3. Infrastructure options include a FedRAMP-authorized cloud, fully managed IL4 and IL5 services, MilCloud, AWS GovCloud, and Microsoft Azure. Organizations can safely choose where to deploy applications without limiting functionality and flexibility or compromising regulatory compliance.

#### **About Appian.**

Appian is the unified platform for change. We accelerate customers' organizations and businesses by discovering, designing, and automating their most important processes. The Appian Low-Code Platform combines the key capabilities needed to get work done faster, Process Mining + Workflow + Automation, in a unified low-code platform. More than 200 government departments and agencies trust Appian and our open, enterprise-grade platform. For more information, visit appian.com/government.

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