# appian

## Use Cases for Life Sciences: Financial Transparency

### Challenge.

The company struggled to gain financial transparency. Their tools were not suited for improving agility, operational performance, or efficiencies. They also struggled with manual data entry and data segregated among multiple systems.

Their siloed processes meant higher costs and more maintenance for even the simplest requests or changes. They needed complex analysis and lengthy timelines to accomplish basic tasks.

### Solution goals.

The company sought a platform that could easily integrate with their current systems. They needed to be able to better track and report budget changes and automate aspects of budget setup. They also wanted to gain better project control by aligning all tasks in a single tool with the ability for easy collaboration from all users.

They strived to increase efficiency with streamlined communication channels among their various global sites, centralized report generation capabilities, and a unified source for tracking orders.

### Results.

The company chose Appian to help digitally transform their processes. With the Appian platform, they were able to achieve:

- Decreased project cycle times.

- Centralized processes and easy tracking.

- Real-time visibility into process, acknowledging and correcting problems throughout.

- Streamlined communication across countries and sites.

- Decreased project lead time by sending tasks only to applicable sites.

- Enhanced project control with project spending aligned in a single tool including all people involved.

**Company profile.**

A leading global pharmaceutical company.

Over 100,000 employees.

Operating in 50+ countries worldwide.

Appian is the unified platform for change. We accelerate customers' businesses by discovering, designing, and automating their most important processes. The Appian Low-Code Platform combines the key capabilities needed to get work done faster, Process Mining + Workflow + Automation, in a unified low-code platform. Appian is open, enterprisegrade, and trusted by industry leaders. For more information, visit appian.com.

| Discovery | Pre-clinical | Clinical Trials | | | Regulatory Review | Scale-up and Mfg. | Commercial Launch |
|---|---|---|---|---|---|---|---|
| | | Phase I | Phase II | Phase III | | | Phase IV |

**Clinical Operations (and CROs)**

**Pharmacovigilance**

**Chemistry Manufacturing Controls (CMC)**

**Regulatory Operations**

CLINICAL: Site Initiation — Readiness — Effectiveness
Study Start Up, "1572", IP (Green Light), Global CRO
Contracts, Pre-approval Inspection

**Clinical**

CMC: High Throughput Experiment Tracking,
Global Compound Ordering, LIMS

**CMC**

REGULATORY: Regulatory Operations, IDMP,
e-Submissions and Publishing, Online 510K FDA Review

**Regulatory**

PV: Safety Information Management,
Safety Signal Tracking

**PV**

COMPLIANCE: Anti-Bribery and Corruption (FCPA),
Third-Party Intermediaries, Sunshine Act

**Compliance**

COMMERCIAL: Sales Force Automation, Contracts

**Commercial**

IT: Asset Management. vs. Resources,
Statements of Work Management

**IT**

HR: Onboarding, Recruiting

**HR**

| 3 - 6 Years | >IND    6 - 7 Years    >NDA | 0.5 - 2 Years    >Approval | Indefinite |
|---|---|---|---|